



Association for the Blind
and Visually Impaired
SERVING THE CAROLINAS

MAJOR GIFTS OFFICER – Now Hiring!

Are you excited to make a real impact? At the Association for the Blind and Visually Impaired SC (ABVI), we empower individuals who are blind or low vision to live fulfilling, purpose-driven lives. Through services across South Carolina, we help people gain independence, confidence, and opportunity.

With offices in **Columbia, Greenville, and Charleston**, this role offers the flexibility to work both onsite and remotely while traveling throughout the state to build meaningful relationships and connect donors with ABVI's life-changing mission.

ABVI Core Values:

- **Accountability:** We stand by our commitments.
- **Collaboration:** Together, we achieve amazing things.
- **Accessibility:** We remove barriers and create opportunities for all.
- **Innovation:** We love fresh ideas.
- **People-Centric Leadership:** Our team is at the heart of what we do.

Why You'll Love Working At ABVI:

- **100% Paid Employee Medical Insurance!**
- **Unlimited PTO** - take as much time as you need to recharge.
- **3% Matching SIMPLE IRA** - we're investing in your future!
- **Flexible Schedule** - enjoy a healthy work-life balance!

What You'll Do:

- Manage and grow a portfolio of 100–150 major donors and prospects.
- Cultivate, solicit, and steward donors capable of giving \$5,000+ annually, focusing on gifts of \$10,000+.
- Conduct 25+ meaningful donor visits and strategic contacts each month.
- Develop personalized donor engagement strategies and prepare proposals, presentations, and stewardship reports.
- Partner with ABVI leadership, board members, and volunteers to advance major gift opportunities and campaign readiness.
- Represent ABVI at donor meetings, community events, and fundraising activities throughout the state.

What You Bring:

- Bachelor's degree (or equivalent experience) and at least 5 years of successful fundraising experience.
- Exceptional communication, relationship-building, and donor engagement skills.
- Strong organizational abilities with experience managing multiple priorities and deadlines.
- Proficiency with CRM systems and donor databases, plus willingness to travel throughout the state.

Salary: Competitive salary commensurate with experience.

If you're excited to make a meaningful impact in a fun and inspiring workplace,
send your resume and cover letter to: HR@abvisc.org.